

To whom it may concern

The Department of Trade and Industry (“DTI”) has requested Deloitte Consulting (Pty) Ltd (“Deloitte”) to conduct a comprehensive scoping and research exercise on the South African healthcare medical products sub-sector, with a specific focus on medical devices.

The purpose of the study is to provide advisory services to aid the DTI in the development of a strategy and appropriate policy interventions, to support the long term growth of the medical devices industry. Thereby contributing to efforts aimed at making the overall manufacturing sector in South Africa more competitive. To do this, we require input from businesses operating at all levels in the medical devices value chain to contribute to our wider industry strategy recommendations for the DTI.

In order to maximise the outcome of this study, we are requesting feedback from all medical device manufacturers, importers, distributors, software providers, device procurers and maintenance and service providers involved in the sector. In this case, your organisation would serve as procurers of medical devices, and is required to kindly complete the procurement questionnaire accompanying this letter.

Information collected from the questionnaire will be aggregated and anonymised prior to being analysed, with a view to assisting the DTI in developing a strategy and appropriate policy interventions to support the longer term growth of the medical devices industry in South Africa.

If you prefer a non-disclosure agreement to be signed with Deloitte or should you have any questions, please do not hesitate to contact us on the details below:

Judy Varndell at jvarndell@deloitte.co.za or 076 532 2272

Philip Towle at ptowle@deloitte.co.za or 083 468 8868

Rebone Mofulatsi at rmofulatsi@deloitte.co.za or 079 498 3797

Thank you kindly for your cooperation in this regard.

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